

Felipe A. Araujo

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Professional Experience

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| 2020 - Present | Assistant Professor of Economics College of Business, Lehigh University |
| 2012 - 2013 | Economist Strategic Priorities Office, State Government of Minas Gerais, Brazil |

Education

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| Ph.D. in Economics, University of Pittsburgh, USA | August, 2020 |
| M.A. in Economics, Federal University of Minas Gerais, Brazil | October, 2012 |
| B.A. in Economics, Federal University of Juiz de Fora, Brazil | December, 2008 |

Fields of Interest

Behavioral Economics, Labor Economics, Experimental Economics

Research

Accepted and Published Papers

1. *The slider task: An example of restricted inference on incentive effects* (with Erin Carbone, Lynn Conell-Price, Marli W. Dunietz, Ania Jaroszewicz, Rachel Landsman, Diego Lamé, Lise Vesterlund, Stephanie Wang, and Alistair Wilson). *Journal of the Economic Science Association*, 2(1): 1-12, 2016.
2. *The Times They Are a-Changin': Experimenting With Dynamic Adverse Selection* (with Stephanie W. Wang and Alistair J. Wilson), forthcoming in the *American Economic Journal: Microeconomics*
3. *A Reference Dependent Regret Theory* (with Yuval Erez and Pengfei Zhang), conditionally accepted at *Decision*

Working Papers

1. *Unawareness and Risk Taking: The Role of Context* (with Evan Piermont), submitted
2. *Selection Bias and the Returns to Public-Sector Employment*
3. *Preference Reversals between One-Shot and Repeated Decisions: The Case of Regret* (with Alistair J. Wilson and Alex Imas)

Work in Progress

Laws of Large Numbers and Risk Preferences, with Alistair J. Wilson and Alex Imas
Gender Differences in Responsiveness to the Experimental Context, with N. Gupta and L. Vesterlund
Public-Private Wage Gaps, Biased Beliefs, and Search

Seminar and Conference Presentations

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| Society of Labor Economists Conference (online) | May 2021 |
| ESA Global Meetings (online) | October 2020 |
| Royal Holloway University, London, United Kingdom | October 2019 |
| BRIC Conference, Columbia University, New York City | June 2018 |
| 68° North Conference on Behavioral Economics, Svolvær, Norway | August 2017 |
| SITE Experimental Economics, Stanford University | August 2016 |

Teaching

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|---|------------------------|
| Undergraduate & Graduate, Lehigh University | |
| Behavioral Economics | Summer and Fall, 2021 |
| Undergraduate, Lehigh University | |
| Statistical Methods | Fall 2020, Spring 2021 |
| Undergraduate, University of Pittsburgh | |
| Game Theory | Spring 2016 |
| Intro to Microeconomics | Fall 2014, Spring 2015 |
| Undergraduate, Federal University of Minas Gerais | |
| Principles of Economics | Fall 2011 |

Honors and Fellowships

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| Lindau Nobel Laureate Meetings on Economic Sciences, Germany | 2017 |
| Social Science Doctoral Dissertation Fellowship, University of Pittsburgh | 2016-2017 |
| CNPq Fellowship for Graduate Studies, Federal University of Minas Gerais | 2010-2011 |
| 1 st Prize at XIV Undergraduate Scientific Seminar, Federal University of Juiz de Fora | 2008 |
| FAPEMIG Scholarship for Research Assistants, Federal University of Juiz de Fora | 2007-2008 |

Refereeing

European Economic Review, Games and Economic Behavior, Journal of Economic Behavior and Organization, Journal of Comparative Economics, Journal of Behavioral and Experimental Finance

Other Professional Activities

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| Seminar Coordinator, Department of Economics, Lehigh University | Fall 2020 - current |
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